



## Overview

Hektar REIT is Malaysia's first retail-focused REIT with the objectives of providing its unitholders a defensible income distribution and increasing the long term value of the REIT. The cornerstone investor is Frasers Centrepoint Trust, part of Frasers Property, headquartered in Singapore. Hektar REIT is managed by Hektar Asset Management Sdn. Bhd., and the property manager is Hektar Property Services Sdn. Bhd.

The REIT owns 6 malls (including 1 hotel) in 4 states and maintains a quarterly dividend policy.

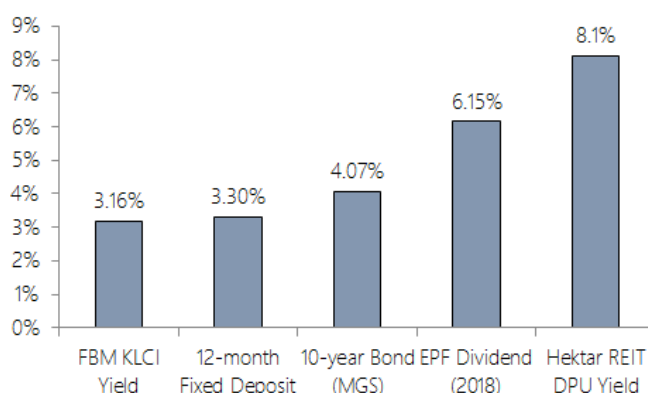
## Statistics

31 December 2018

Properties	Six (6)
NLA	2 million sq ft
NLA Tenants	492
Portfolio Occupancy	92.1%
Visitor Traffic	32.1 million
Rent Reversions	+5.4%
NAV	RM 1.38
Portfolio Size	RM 1.22 billion
Market Capitalisation	RM~513 million

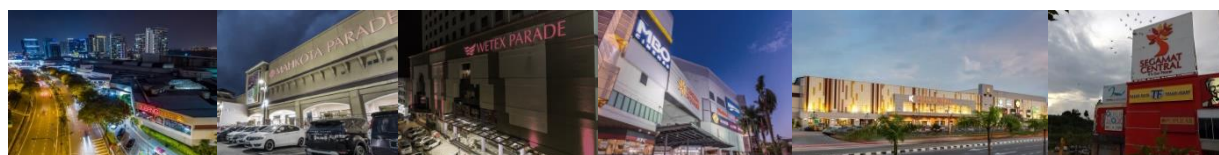
## Financial Performance FY 2018

Revenue	RM135.1 million
Net Property Income	RM78.7 million
Financing	92% of debt expires in 2024
Gearing Ratio	44.4%
Cost of Debt	4.61% (28 February 2019)
FY18 DPU	9.01 sen
FY18 DPU Yield	8.1%
Unit Price	RM 1.11 (31 December 2018)



Data as at 31 December 2018

Sources: FTSE Russell, Maybank, Bank Negara, EPF



## Portfolio Statistics Financial Year 2018

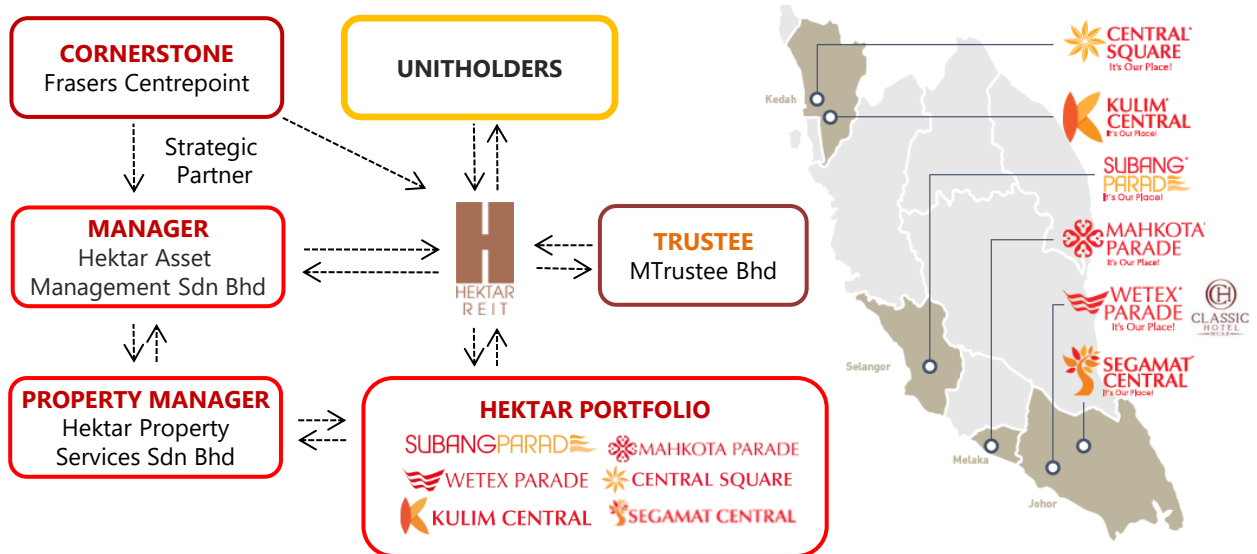


State	Selangor	Melaka	Johor	Kedah	Kedah	Johor
Title	Freehold	Leasehold (2101)	Freehold	Freehold	Freehold	Leasehold (2116)
Primary Trade Area	1,834,000	382,200	201,600	406,870	287,694	190,000
NLA (sq ft)	508,876	519,542	171,305	310,152	299,613	220,768
Tenancies (NLA Lots)	113	115	72	64	79	49
Occupancy	88.2%	96.0%	98.5%	96.9%	93.5%	78.6%
Visitor Traffic (million)	7.8	8.3	4.3	4.5	4.0	3.2
Acquisition Price (RM million)	280.0	232.0	117.5	83.0	98.0	106.1
Valuation (RM million)	437.0	328.0	138.5	96.0	115.0	107.0
Gross Revenue (RM million)	44.1	41.4	12.3	11.2	14.5	11.6
Net Property Income (RM million)	28.3	23.5	6.1	6.0	8.4	6.4









# Creating The Places People Love

Our vision is to own, manage and create world-class shopping centres for Malaysian consumers, based on international best practices. We aim to be the mall owner of choice for retailers, shoppers and developers.

## Organisation & Portfolio



## Leadership Directors of the Board of Hektar Asset Management

 <b>Dato' Hisham bin Othman</b> <i>Executive Director &amp; CEO</i>	 <b>Zarina Halim</b> <i>Executive Director &amp; CCO</i>	 <b>Dr Chew Tuan Chiong</b> <i>Non-Executive Director</i> CEO, Fraser's Centrepoint Asset Management
 <b>Tay Hwee Pio</b> <i>Non-Executive Director</i> Financial Controller, Fraser's Centrepoint Asset Management	 <b>Mahusni bin Hasnan</b> <i>Independent Non-Executive Director</i>	 <b>Philip Eng Heng Nee</b> <i>Independent Non-Executive Director</i> Chairman, Fraser's Centrepoint Asset Management
 <b>Rahanawati Ali Dawam</b> <i>Independent Non-Executive Director</i>	 <b>Alex Chia Soon Ren</b> <i>Alternate Director to Dr Chew</i> Head, Investment, Fraser's Centrepoint Asset Management	

## Information

Bursa Malaysia Main Market  
Sector Real Estate Investment Trusts  
Short Name HEKTAR  
Stock Code 5121  
Listed December 2006

Principal Banker Malayan Banking Bhd  
Auditors BDO PLT (External), KPMG (Internal)  
Registrar Mega Corporate Services Sdn Bhd

Investor Communications  
Hektar Asset Management Sdn Bhd  
D1-U3-10, Solaris Dutamas  
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