

## Hektar REIT 4Q14 Results Gross Revenue Up 1.3% Realised Net Income lower by 5.9% 4Q14 Final Distribution maintained at 2.70 sen

**Kuala Lumpur, February 13, 2015** – Hektar Asset Management Sdn Bhd ("Hektar") announced that Hektar Real Estate Investment Trust ("Hektar REIT") recorded positive realised net income of RM11.5 million for the three month period ended 31 December 2014 ("4Q14"). 4Q14 Revenue increased to RM 30.8 million, up 1.3% in comparison to the preceding year's corresponding quarter (4Q13). Net Property Income decreased by 5.9% at RM18.9 million for this quarter.

For the cumulative period of twelve months ended 31 December 2014, realised net income was recorded at RM 44.0 million, 4.1% lower than the corresponding preceding year period. The twelve months gross revenue reached RM 122.0 million, up 1.5% over the twelve months ended 31 December 2013. NPI had slightly reduced by 1.1% to RM 73.3 million.

"The recent electricity tariff hike coupled with the temporary drop in revenue caused by the Asset Enhancement Initiatives ("AEI") at Central Square had an adverse overall impact to our overall profitability in 2014. With the upcoming completion of the refurbishment at Central Square, we look forward to Central Square contributing strongly to our growth in 2015" said Chief Executive Officer, Dato' Jaafar Abdul Hamid.

Hektar REIT declared a final distribution per unit ("DPU") of 2.70 sen, maintained as per the distribution declared in the previous year's corresponding quarter. The Book Closing Date is March 5, 2015 and payment of the final distribution will be made on March 20, 2015. Based on the closing price of RM1.49 on 30 December 2014, DPU for the year represented a distribution yield of approximately 7.0%.

Hektar REIT maintains a distribution policy of at least 90% of distributable net income, which typically excludes items such as capital allowances and revenue arising from Financial Reporting Standards 117, an accounting standard adopted in FY2010.

Hektar REIT's portfolio of shopping malls include Subang Parade in Subang Jaya, Selangor, Mahkota Parade in Melaka, Wetex Parade in Muar, Johor, Central Square in Sungai Petani, Kedah and Landmark Central in Kulim, Kedah. The portfolio's catchment serves a market size of 3.0 million shoppers. As at end FY2014, the portfolio had an average occupancy of 94.3% and recorded over 30.8 million shopper visits.



Overview of Hektar REIT	4Q 2014	4Q 2013	Variance
Financial Results	(3 months)	(3 months)	(%)
(unaudited)	(RM '000)	(RM '000)	
Gross Revenue	30,828	30,431	+ 1.3%
Direct Cost & Property Expenses	(11,970)	(10,384)	+15.3%
Net Property Income (NPI)	18,858	20,048	-5.90%
Net Income – Realised	11,450	13,152	-12.9%
Net Income	17,576	25,784	-31.8%
Net Income Per Unit – Realised (sen)	2.86	3.28	-12.8%
Distribution Per Unit (DPU) (sen)	2.70	2.70	-

For further information, please log on to <u>www.bursamalaysia.com</u>

## ABOUT HEKTAR REIT

Hektar Real Estate Investment Trust ("Hektar REIT") is a retail-focused REIT in Malaysia, focused on investing and managing commercial retail properties. Hektar REIT was listed on the Main Market of Bursa Malaysia Securities Berhad on 4 December 2006 and currently owns 1.7 million square feet of retail space in Selangor, Melaka, Johor and Kedah with assets valued at RM1.06 billion in December 2014. The primary objectives of Hektar REIT are to provide unitholders with sustainable dividend income and to achieve long-term capital appreciation of the REIT.

Hektar REIT is managed by Hektar Asset Management Sdn. Bhd. ("Manager") and was formed with the vision of creating world-class retail environments through the adoption and implementation of international best practices.

For more information, please visit www.HektarREIT.com

## IMPORTANT NOTICE

The past performance of Hektar REIT is not indicative of the future performance of Hektar REIT. This document may contain forward-looking statements that involve risk and uncertainties. Actual future results may vary materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. You are cautioned not to place undue reliance on these forward-looking statements, which are based on the Manager's current view of future events.

For more information, please contact:



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