

# Hektar Group Announces Strategic Partnership with Frasers Centrepoint Limited

- Frasers Centrepoint Trust to Acquire Cornerstone Stake in Hektar REIT and Hektar Asset Management
- Frasers Centrepoint Limited to take equity stake in Hektar Asset Management
- Strategic partnership to accelerate Hektar Group's acquisition and development pipeline

**Kuala Lumpur, May 16, 2007** – Hektar Asset Management Sdn Bhd ("The Manager"), the manager of Hektar Real Estate Investment Trust ("Hektar REIT") has announced that it will form a strategic partnership with Frasers Centrepoint Limited ("FCL"). Frasers Centrepoint Trust ("FCT"), a Singapore Exchange-listed REIT sponsored by FCL has agreed to acquire a cornerstone stake in Hektar REIT. Concurrently, FCL has also agreed to acquire a 40% stake in Hektar Asset Management Sdn Bhd.

"This transaction represents a first step in a strategic partnership between Frasers Centrepoint Limited and the Hektar Group", said Dato' Jaafar Abdul Hamid, Chairman and CEO for Hektar Asset Management Sdn Bhd, adding, "We are delighted to welcome our cornerstone investor, Frasers Centrepoint Limited, an established player with an excellent track record in property and retail development in Singapore and worldwide."

FCL is a leading company with a strong foothold in property development, property investment, serviced residences and investment funds and was the sponsor for FCT. FCT was successfully listed on the Singapore Exchange in July 2006 with a portfolio of quality suburban malls valued at S\$936 million (RM2.1 billion). FCL is the real estate arm of Fraser & Neave, Limited ("F&NL"), a leading Pan-Asian consumer group with shareholder funds in excess of S\$3 billion (RM6.8 billion) and total assets employed of more than S\$9 billion (RM20 billion).

Mr. Christopher Tang, Chief Executive Officer of Frasers Centrepoint Asset Management Ltd ("FCAM"), said, "Hektar REIT represents an excellent investment platform for investing in retail



properties in Malaysia. Hektar has a portfolio of well-located, good quality suburban and regional shopping malls. It is aggressively seeking growth opportunities through acquisitions of existing malls as well as potential Greenfield development via its land bank of 86 acres. A buoyant Malaysian economy and a scarcity of well-located quality malls positions FCT well to participate in the growth opportunities of this dynamic group," added Mr. Tang.

"In Frasers Centrepoint, we have found a well-capitalised, first-class partner which will significantly enhance our ability to grow Hektar REIT in the long term", mentioned Jaafar. "We can accelerate our acquisition strategy through their financial support and collaborate on joint-venture opportunities and by leveraging the synergies of our respective domain knowledge, experiences and retail relationships".

"Today, we announce our new strategic partner. Tomorrow, we will pay out our first dividend", continued Jaafar, "I would also like to acknowledge the efforts of AmInvestment Bank for their role in introducing Frasers Centrepoint. We appreciate their continued support and will continue to work diligently for the benefit of our investors, quietly but surely."

For further information, please visit www.bursamalaysia.com

## **ABOUT HEKTAR REIT & HEKTAR GROUP**

Hektar Real Estate Investment Trust ("Hektar REIT") is the first retail-focused REIT in Malaysia, investing and operating commercial retail properties. Hektar REIT was listed on the Main Board of Bursa Malaysia Securities Berhad in December 2006 and Hektar REIT currently owns under 1 million square feet of retail space in Subang Parade, Selangor and Mahkota Parade, Melaka, valued in excess of RM500 million. The primary objectives of Hektar REIT are to provide Unitholders with sustainable dividend income and to achieve long-term capital appreciation of the Fund.

Hektar REIT is managed by Hektar Asset Management Sdn Bhd ("The Manager"), a wholly-owned subsidiary of the Hektar Group, which is focused on the development and management of retail shopping centres. The Hektar Group was formed in 2002 with the vision of creating world-class retail environments through the adoption and implementation of international best practices.



For more information, please log on to our website at <a href="www.hektargroup.com">www.hektargroup.com</a>

#### ABOUT FRASERS CENTREPOINT LIMITED

Frasers Centrepoint Limited (FCL), formerly known as Centrepoint Properties Ltd, is a subsidiary of Fraser and Neave, Limited. It is a leading Singapore-based property company with a strong foothold in property development, property investment, serviced residences and investment funds. Under F&N's stewardship, FCL's business has evolved from a single shopping centre along Orchard Road to a diversified real estate group, comprising shopping centres (Frasers Centrepoint Malls), serviced apartments (Frasers Hospitality), and residential homes (Frasers Centrepoint Homes). It also owns and manages two grade A office buildings (Alexandra Point & Valley Point) and a high-tech industrial property (Alexandra Technopark).

**Frasers Centrepoint Homes** ranks among one of the top-selling developers in the Singapore residential property market. With more than 9,000 quality homes it has built, its success is due largely to a mix of strong attributes – choice locations, well-timed marketing and sales launches, attractive pricing and constant product refinement.

**Frasers Centrepoint Malls** comprises 7 malls: Centrepoint, Causeway Point, Northpoint, Compass Point, Anchorpoint, Robertson Walk and Valley Point. These properties span both urban and suburban areas, covering more than 1.9M sf of retail space and over 650 shops. Quality retailers in these malls include Robinsons, Marks & Spencer, Cold Storage Supermarket, Courts and Metro.

**Frasers Centrepoint Asset Management** is the real estate asset and fund management division of Frasers Centrepoint. It combines the group's real estate expertise, global relationships and financial expertise in asset management services and property funds management. It launched its first developer-sponsored retail REIT, **Frasers Centrepoint Trust**, in July 2006, with 3 quality suburban malls with a combined appraised value of S\$936M (as at September 2006).

**Frasers Hospitality** is an international serviced residence management company with Gold Standard residences in Bangkok, Glasgow, London, Manila, Paris, Seoul, Shenzhen,



Singapore, Sydney and a resort in Phetchaburi, Thailand. New developments include Bahrain, Bangkok-Sukhumvit, Dubai, Nanjing, Shanghai and Tokyo. Frasers Hospitality is committed to "meeting needs through continuous innovation" and delivering on its brand promise, "where you're more than just a guest".

Frasers Property is the international arm of Frasers Centrepoint, developing world-class residential and mixed-use projects in United Kingdom, Australia, New Zealand, Thailand, Vietnam and China. Current developments include Riverside Quarter and Vincent Square in London, the Foster and Partners-designed Lumiere Residences in Sydney, The Pano in Bangkok, JingAn Four Seasons and Song Jiang in Shanghai. Other mixed-use properties currently owned and managed by the group include Bridgepoint Shopping Centre in Sydney and Me Linh Point Tower in Vietnam.

For more information, please visit <a href="https://www.fraserandneave.com">www.fraserandneave.com</a>

#### IMPORTANT NOTICE

This document may contain forward-looking statements that involve risk and uncertainties. Actual future results may vary materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. You are cautioned not to place undue reliance on these forward-looking statements, which are based on the Manager's current view of future events. The past performance of Hektar REIT is not indicative of the future performance of Hektar REIT.

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